

Case Study: West Virginia School of Osteopathic Medicine

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Higher Education Requires High-Definition Security

Like most schools of higher education, the West Virginia School of Osteopathic Medicine (WVSOM) takes student and faculty safety seriously. Providing a safe and secure environment to all on campus is of utmost priority for WVSOM. The current video surveillance solution was limited in capability and did not provide coverage for new facilities, such as a brand new \$22 million Student Center. Further, the current system did not allow for efficient multi-client viewing. So, when it came time to upgrade and enhance their outdated video surveillance solution, WVSOM reached out to five different video surveillance suppliers to ensure they had compiled the leading contenders for their next generation video surveillance solutions. WVSOM has an added luxury of having the West Virginia State Police, who occupies space within the campus, as its main security force.

At the end of the evaluation, WVSOM concluded Speco Technologies, Inc. SecureGuard® family of products was best suited to handle the expansion and coverage necessary to facilitate its growing environment. The decision to implement Speco Technologies, Inc. was based on functionality, ease of installation and use, as well as price point. Speco Technologies, Inc. SecureGuard® VMS comes pre-loaded on SecureGuard® Servers at no cost to the customer, offers free software updates, and no license fees, providing a greater cost savings to the end user. "Safety of our student population, faculty and visitors is paramount to WVSOM. Due to our intense and highly-rated medical education program we have activity 24/7, which requires a rigorous and expandable video surveillance solution, which Speco Technologies, Inc. provides," said Kim Ransom, CTO, WVSOM Director of Information Technology.

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The next goal was to find an experienced integrator to install the Speco Technologies, Inc. solution. After much assessment, WVSOM brought on Spencer Surveillance Systems, Inc. as the integrator of choice. This decision was due in part to Spencer Surveillance Systems, Inc.'s understanding of IP surveillance solutions, particularly as it applies to schools of higher education, which John Spencer is familiar with. Spencer Surveillance Systems, Inc. installed the system on time and on budget. "I was happy to hear that Speco would be providing the camera system for the new Student Center. I have been installing Speco Technologies, Inc.'s intensifier IP® cameras for many years and absolutely love them. Their resolution, warranty, longevity, and Speco's Technical Support are second to none," said John Spencer, President, Spencer Surveillance Systems, Inc.

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John Spencer, Spencer Surveillance Systems, Inc.

For more information, call 1.800.645.5516 or visit specotech.com

Speco Technologies, Inc. SecureGuard® offering is currently deployed throughout the campus with a control center being monitored by the West Virginia State Police. Complete video coverage will be expanded in 2017 to include the newly constructed Student Center, Founders' Activity Center, the Technology Center, Clinical Evaluation Center, and parade field, along with associated parking lots. Of note, especially to the West Virginia State Police, was to have video coverage in the WVSOM clock tower, which is the highest point on the campus as well as the city of Lewisburg. In doing so, they would have a superb vantage point for surveillance on a broad scale.



At this time, approximately 40 Speco Technologies, Inc. cameras have been deployed uploading video to a SecureGuard® SG315 server. Of particular interest was the deployment of the Speco 360 degree panoramic camera in the Clinical Evaluation Center, which enabled WVSOM to replace four existing cameras with one. Plans are in place to expand the coverage by adding Speco Technologies, Inc. cameras to other buildings and parking lots as needed, along with additional servers. The joint cooperation from the WVSOM, Spencer Surveillance and Speco Technologies, Inc. has ensured the WVSOM has the best of breed and all-inclusive video surveillance solution.



About Speco Technologies, Inc.

Since 1960, Speco Technologies has understood the importance of ease of use, simple installation, and accessibility when developing products with installers and end-users in mind. This mentality, combined with their superior video solutions and progressive ideas for both hardware

and software are what allow Speco to remain a consistent industry leader. Always working to give their customers a complete surveillance solution, Speco now offers SecureGuard® System Design at no additional charge. Speco's experts help tailor each SecureGuard® solution to suit the customers' specific needs, offering their knowledge on cameras, technologies, and custom designing the SecureGuard® Server that will become the security powerhouse behind the entire operation. Not only will Speco's experts design the optimal system, but also offer complete technical assistance during and after installation, to ensure all solutions are working successfully.

About John Spencer of Spencer Surveillance Systems

Spencer Surveillance Systems was founded by John Spencer in 2009 and is based out of Peterstown, West Virginia. As the Director of IT at two colleges in West Virginia, John has more than 26 years of experience in Information Technologies. His understanding of networks plays a significant role in the installation of IP surveillance equipment. John holds a Bachelor of Science Degree in Computer Science.

About West Virginia School of Osteopathic Medicine (WVSOM)

The West Virginia School of Osteopathic Medicine (WVSOM) has been recognized consistently as "A Great College to Work For" by the *Chronicle of Higher Education*. WVSOM is a free-standing medical school nestled in the Allegheny Mountains. Located in "America's Coolest Small Town" (*Budget Magazine*, 2011), WVSOM is just minutes from the famed Greenbrier Resort, a five-diamond hotel and spa and host of the PGA's annual Greenbrier Classic. WVSOM brings more than 40 years of history serving the health and wellness needs of the Greenbrier Valley, the state of West Virginia and beyond. The school's small-town, rural community cherishes its connection with the medical school, and its students are actively engaged in service outreach and support for more than 40 nonprofit organizations in the area. Additionally, WVSOM faculty and staff enjoy a vibrant cultural community that features one of only four operating Carnegie Halls in the world, as well as the state professional theater of West Virginia. Throughout the year, employees can enjoy live plays and musicals, a broad representation of visual artists, an annual chocolate festival, a flourishing literary series, and live music events within a historic preservation area featuring 19th century architecture, unique shops and dining, and limitless outdoor recreation. This one-of-a-kind environment brings together farmers and artists, lumbermen and world-renowned musicians, holistic physicians and thrill-seeking whitewater rafters in a diverse melting pot that is truly unique!